

North Carolina Balance of State Continuum of Care

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2022 Scorecard for CoC Funds: New Projects Special Notice of Funding Opportunity (NOFO)

This scorecard will be used by the North Carolina Balance of State Continuum of Care (NC BoS CoC) Project Review Committee to score applications for new projects applying under the Special CoC NOFO for unsheltered and rural homelessness. The CoC prioritizes projects that serve households with severe needs and vulnerabilities, including chronic homelessness.

This scorecard has four goals:

- 1. Fund organizations that have the capacity to run effective programs (can manage and administer the program, can operate on reimbursement basis, have experience serving this population or a similar one).
- Fund projects that reflect the NC BoS CoC & HUD's priorities: projects that meet community need, as outlined by the funding priorities document approved by the NC BoS CoC Steering Committee.
- 3. Incentivize agencies to be good partners (participating in community efforts to end homelessness, on HMIS, helping create infrastructure for their community's homeless service system to operate effectively throughout the year).
- Ensure that funded projects are being good stewards of NC BoS CoC funding and performing to NC BoS CoC standards, including descriptions in written standards and the NC BoS CoC grantee agreement.

The NC BoS CoC Project Review Committee may ask applicant agencies to provide additional information to determine agency capacity to: implement projects in a timely manner with successful outcomes, score well on the HUD Annual Performance Report (APR), and avoid jeopardizing overall agency stability or future funding for the NC BoS CoC.

[References in brackets indicate the materials that will be used to score each question.]

| Reviewer: | | | | |
|---------------------------|----------------------|--|-------|--|
| Applicant: | | | | |
| Project Name: | | | | |
| Project Type (select one) | ☐ PH:PSH ☐ SSO-SO | PH:RRHSSO-Other | | |
| Reviewer Signature: | | | Date: | |

| Project Quality Requirements | | |
|--|--|---|
| New projects must receive at least the standard and minimum score in each section . Standards and funding priorities will be used in the ranking process. If a standard or minimum is not met, further review will be triggered. After further review, the Project Review Committee will determine potential consequences, including whether the project is ineligible for inclusion in final NC BoS CoC application or will receive reduced funding. Thresholds are a requirement for new projects. Projects that do not meet thresholds will not be put through the next steps in the application process. | Maximum Score Possible: Project Score: | PSH: 185 RRH:181 SSO-SO: 174 SSO-Other: 174 |

Combined Scoring

This section is scored by two reviewers, a member of the NC BoS CoC Project Review Committee and an NCCEH staff person. The two scores are averaged for each question. Find more information on the Project Review Committee in the NC BoS CoC Governance Charter: <u>www.ncceh.org/bos.</u>

| Sectio | n I: General Application | Section I So | core |
|------------|---|---|--------------|
| | oints: PSH, RRH: 6; SSO-SO, SSO-Other: 9 Points Required or Review is Triggered: PSH, RRH: 4; SSO-SO, SSO- | | |
| Consisten | cy with Mission | | |
| 1.1a | Does the project fit within the mission of the agency? Does the agency currently serve households experiencing or at-risk of homelessness in their community? [New Project Form] | Standard met ur unmet, document provided | |
| 1.1b | Does the agency describe prior experience serving persons experiencing or at risk of homelessness that has prepared the agency for administering this grant? [New Project Form, Proj. App: 2B] | Standard met ur unmet, document provided | |
| Accuracy a | and Appropriateness of Responses | Possible Score P | roject Score |
| 1.2a | Does the project description address all parts of the detailed instructions? [Proj. App: 3B, Project Application Detailed Instructions] | 3 | |
| 1.2b | Do the answers regarding services address all parts of the detailed instructions? [Proj. App: 4A, Project Application Detailed Instructions] | 3 | |
| 1.2c | SSO-SO, SSO-Other only: Do the answers regarding outreach address all parts of the detailed instructions? [Proj. App: 3B, Project Application Detailed Instructions] | 3 | |



| Section | n II: Program Design | Section I | I Score |
|-------------|--|--|------------------------|
| Possible Po | pints: PSH, RRH: 35; SSO-SO, SSO-Other: 40 | | |
| Minimum I | Points Required or Review is Triggered: PSH, RRH: 18 SSO-SO; | | |
| SSO-Other: | : 21 | | |
| Communit | y Need Statement | | |
| 2.1a | New CoC projects must demonstrate that they are meeting | | |
| | an existing need in their community. Projects must describe: | Stand | ard |
| | What community need the new project will address, | Stand | ara |
| | including CoC data (PIT Count, coordinated entry | 🗌 met 🛛 | unmet |
| | data, waiting lists, etc.) that demonstrates the need | unmet, docur | mentation not |
| | How the community has used other resources to address this need | | /ided |
| | [New Project Form] | | |
| | | | |
| 2.1b | Will the services funded in part by this grant cover the CoCs | Threst | nold |
| | entire geographic area (or in the case of the rural set-aside | | |
| | only the 55 designated rural counties? | 🗌 met 🛛 | unmet |
| | [Proj. App. Sec. 3B, Q1, New Project Form] | 🗌 unmet, docur | mentation not |
| | | prov | vided |
| 2.1c | Deep the project indicate that it will the interthe existing NC | Threst | |
| 2.10 | Does the project indicate that it will tie into the existing NC BoS CoC CE system in each region? | Inresi | 1010 |
| | [Proj. App. Sec. 3B, Q4] | ☐ met ☐ un | met 🗌 N/A |
| | | | |
| | | | mentation not /ided |
| | | prov | nueu |
| 2.1d | SSO-SO, SSO-Other only: The budget includes funding for | Threst | nold |
| | temporary housing through added shelter beds at existing | | |
| | facilities or hotels/motels? | 🗌 met 🗌 uni | met 🗌 N/A |
| | [Proj. App. Sec. 6] | 🗌 unmet, docur | mentation not |
| | | prov | vided |
| | SSO-SO, SSO-Other: Does the project adequately describe | | |
| 2.1e | how it will connect housing resources with local households | | |
| 2.10 | prioritized through the CE system? | | |
| | [Proj. App. Sec 4A, Q1] | | |
| | | | |
| | No | 0 | - |
| Torcoting | Yes | 5 | |
| 2.2a | to Prioritized Subpopulations Under the special NOFO for unsheltered and rural | | |
| 2.20 | homelessness, the Department of Housing and Urban | | |
| | Development (HUD) expects funded projects to target | | |
| | housing and services to people experiencing homelessness | | |
| | with severe service needs. | No specific targeting Targeted program: 5 | - |
| | | | F 01110 |
| | Does the project target one of the subpopulations below? If | | |
| | so, does it describe additional outreach activities, partnerships with organizations that serve that population, | | |
| | partnerships with organizations that serve that population, | | |



| | and a service plan that meets that subpopulation's specific | |
|--------------|--|--------------------------|
| | needs? | |
| | | |
| | This project targets: | |
| | People experiencing homelessness with disabling | |
| | conditions | |
| | People experiencing unsheltered homelessness | |
| | People experiencing homelessness with a history of | |
| | being unsheltered | |
| | People who identify as LGBTQ+ | |
| | People experiencing homelessness with high usage of | |
| | emergency services | |
| | | |
| | [Proj. App Sec. 3B, Q3, Q5, Policies and Procedures] | |
| | | |
| 2.2b | PSH projects: Rental assistance projects are preferred to | |
| | leasing projects as rental assistance projects adjust to FMR | Standard |
| | and provide tenants with a lease in their name. Projects that | |
| | wish to provide leasing must submit a written statement that | 🗌 met 🔄 unmet 🗌 N/A |
| | explains why the project is not applying as a rental assistance | unmet, documentation not |
| | project. | provided |
| | [New Project Form] | |
| Comisso Door | | |
| | Irce Leverage Plan | |
| 2.3 | The special NOFO asks the CoC to leverage housing and | |
| | healthcare resources to address the needs of people experiencing homelessness with severe service needs. | |
| | experiencing nomelessness with severe service needs. | |
| | Does this project leverage housing resources, providing | |
| | dedicated units or financial assistance outside of CoC and | |
| | ESG program resources to house participants in an amount | |
| | equal to or greater than 50% of budgeted funds? | |
| | | |
| | Does the project leverage healthcare (including behavioral | |
| | health) resources, providing in-kind services or cash for | |
| | dedicated services exclusive to participants in the project in | |
| | an amount equal to or greater than 50% of budgeted funds? | |
| | | |
| | [Match documentation; other leveraging documentation] | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | Program leverages both resources at 50% or above | 30 points |
| | Program leverages one resource at 50% or above | 20 points |
| | Program leverages both resources at 25% or above | 20 points |



| | Program leverages one resource at 25% or above | 10 points |
|----------------|--|---|
| | Program does not leverage either resource at 25% or above | 0 points |
| | Project Score | |
| Housing First | | |
| 2.4a | Does this project use a Housing First approach? Must meet all statements <i>in 2.1b and 2.1c</i> below to meet threshold. Project should not have any policies and procedures that would result in screening out or terminating anyone for any of the reasons below, but policies do not have to explicitly include the statements below to meet the standard. [Program policies and procedures, sample lease] | Threshold (must meet all statements in 2.1b and 2.1c below) met (2 of 2 met) unmet (1 or more missed) |
| 2.4b | The project does not screen out for: | |
| | Having too little or no income Active or history of substance abuse Having a criminal record (with exceptions for state mandated restrictions) History of domestic violence (e.g. lack of protective order, or separation from abuser, or law enforcement involvement) | met unmet unmet, documentation not provided |
| 2.4c | Does the project ensure that participants are not terminated from the program for the following reasons: | |
| | Failure to participate in supportive services Failure to make progress on a service plan Loss of income or failure to improve income Domestic violence Any other activity not covered in a lease agreement typically found in the project's geographic area Failure to maintain recovery | met unmet, documentation not provided |
| PSH projects s | Only: Key Elements of Permanent Supportive Housing should meet these 9 standards set forth by <u>SAMHSA</u> , however, the e Program Policies & Procedures in order to meet the standard. ¹ | ey do not need to be explicitly |
| | | |
| 2.5a | Leases or rental agreements do not have any provisions that would not be found in leases held by someone who does not have a disability. [Sample lease] | Standard Met unmet N/A unmet, documentation not provided |

¹ https://store.samhsa.gov/sites/default/files/d7/priv/evaluatingyourprogram-psh.pdf



| | Reviewer Notes (if unmet or documentation not provided, note | why): |
|------|--|---|
| 2.5b | Participation in services is voluntary and tenants cannot be terminated from the program for rejecting services. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | Standard Standard met unmet unmet, documentation not provided |
| | Reviewer Notes (in drimet of documentation not provided, note | wiiy). |
| 2.5c | House rules, if any, are similar to those found in housing for people who do not have disabilities and do not restrict visitors or otherwise interfere with a life in the community. [Program policies and procedures] | Standard Image: Standard Image: met Image: N/A Image: Image: Image: Image: Standard Image: I |
| | Reviewer Notes (if unmet or documentation not provided, note | why): |
| 2.5d | Housing is not time-limited, and the lease is renewable at tenants' and owners' option. [Program policies and procedures, sample lease] | Standard Standard met unmet N/A unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | why): |
| 2.5e | Tenants have choices in the support services that they receive. They are asked about their choices and can choose from a range of services, and different tenants receive different types of services based on their needs and preferences. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | Standard met unmet N/A unmet, documentation not provided why): |
| 2.5f | As needs change over time, tenants can receive more intensive or less intensive support services without losing their homes. [Program policies and procedures] | Standard Standard met unmet unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | why): |



| 2.5g | Before moving into permanent housing, tenants are asked about their housing preference and are offered the same range of choices as are available to others at their income level in the same housing market. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | Standard Standard met unmet N/A unmet, documentation not provided why): |
|-------------------------------|---|---|
| 2.5h | Support services promoting recovery are designed to help tenants choose, get, and keep housing. In all forms of permanent supportive housing, the staff helps tenants establish a household, meet the obligation of tenancy (such as paying rent on time), and get along with neighbors. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | Standard met unmet N/A unmet, documentation not provided why): |
| 2.5i | The provision of housing and the provision of support services are distinct. (Note: This means that if a person is evicted from a unit, they can continue receiving services and be rehoused. Or, if the tenant refuses services or the service provider terminates services, the tenant can remain in housing). [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | Standard met unmet N/A unmet, documentation not provided e why): |
| Rapid Re-Hous End Homeless | ams Only: Rapid Re-Housing Performance Benchmarks and Proging projects should encompass the following program standards ness, the U.S. Department of Veteran Affairs (VA), the U.S. Depar (HUD), U.S. Interagency Council on Homelessness (USICH), and Al | as defined by the National Alliance to tment of Housing and Urban |
| 2.6a | Core Program Standard: Housing Identification | |
| 2.6a1 | Program designates staff whose responsibility is to identify and recruit landlords and encourage them to rent to homeless households served by the program. Staff have the knowledge, skills, and agency resources to: understand landlords' perspectives, understand landlord and tenant rights and responsibilities, and negotiate landlord supports. A program may have dedicated staff for whom this is the primary responsibility. If a program does not have a dedicated staff person(s) who performs this function, case manager job descriptions must include responsibilities | Standard met unmet N/A unmet, documentation not provided |



² <u>http://www.endhomelessness.org/page/-/files/Rapid%20Re-</u> Housing%20Performance%20Benchmarks%20and%20Program%20Standards 2016.pdf

| 2.6a2 | including landlord recruitment and negotiation and at least some of the program's case managers must be trained in this specialized skill set to perform the recruitment function effectively. [<i>Program policies and procedures</i>] Reviewer Notes (if unmet or documentation not provided, note Program has written policies and procedures for landlord recruitment activities, including screening out potential | e why): Standard | |
|-------|---|---|--|
| | landlord partners who have a history of poor compliance with their legal responsibilities and fair housing practices. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | met unmet N/A | |
| | neviewer Notes (in anniet of documentation not provided, not | 2 wiry). | |
| 2.6a3 | Program offers a standard, basic level of support to all landlords who lease to program participants. This support is detailed in a written policy distributed to landlords. Program can negotiate additional supports, as needed, on a case-by- case basis. [Program policies and procedures] | Standard Image: Standard Image: met Image: Image | |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): | |
| 2.6a4 | Program has a written policy requiring staff to explain to participants basic landlord-tenant rights and responsibilities and the requirements of their specific lease. [Program policies and procedures] | Standard Image: Standard Image: met Image: Image | |
| | Reviewer Notes (if unmet or documentation not provided, note why): | | |
| 2.6b | Core Program Standard: Rent and Move-In Assistance | | |
| 2.6b1 | Program staff are trained on regulatory requirements of all rapid re-housing funding streams and on the ethical use and application of a program's financial assistance policies, including, but not limited to, initial and ongoing eligibility criteria, program requirements, and assistance maximums. Program has a routine way to onboard new staff and to keep staff regularly updated on changing regulations and/or program policies. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | Standard met unmet N/A unmet, documentation not provided | |
| | | | |
| 2.6b2 | Program has clearly defined policies and procedures for determining the amount of financial assistance provided to a | Standard | |



| | participant, as well as defined and objective standards for when case management and financial assistance should continue and end. Guidelines are flexible enough to respond to the varied and changing needs of program participants, including participants with zero income. (Note: guidelines should not offer the same amount and duration of assistance to everyone in the program. Financial assistance and case management should have a strictly applied end point. Policies and procedures and objective standards should individually determine the needs of each household and when assistance should continue and end for that household.) [Program policies and procedures] | met unmet N/A unmet, documentation not provided |
|-------|--|--|
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6b3 | A progressive approach is used to determine the duration and amount of rent assistance. Financial assistance is not a standard "package" and is flexible enough to adjust to households' unique needs and resources, especially as participants' financial circumstances or housing costs change. Policies detailing this progressive approach include clear and fair decision guidelines and processes for reassessment for the continuation and amount of financial assistance. Policies and procedures also detail when and how rapid re-housing assistance is used as a bridge to a permanent subsidy or permanent supportive housing placement. [Program policies and procedures] | Standard |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6c | Core Program Standard: Rapid Re-Housing Case Management and Services | |
| 2.6c1 | Except where dictated by the funder, program participants direct when, where, and how often case management meetings occur. Meetings occur in a participant's home and/or in a location of the participant's choosing whenever possible. (Note: The intent of this standard is that program participants are involved in creating a mutually agreed upon time, place, and frequency of meetings with the case manager). [Program policies and procedures] | Standard met unmet N/A unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6c2 | When case management and service compliance is not mandated by federal or state regulation, services offered by a program have voluntary participation. (Note: HUD requires CoC programs to meet with participants once a month but does not require programs to dictate the location, duration, | Standard |



| | or topic of the meeting and does not require programs to terminate participants if they fail to attend scheduled meetings or follow a service plan). [Program policies and procedures] | unmet, documentation not provided |
|-------|--|--|
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6c3 | Program has clearly defined relationships with employment and income programs that it can connect program participants to when appropriate. [Program policies and procedures] | Standard Image: Standard Image: met Image: unmet Image: unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6c4 | Program has clearly defined policies and objective standards for when case management should continue and end. These guidelines are flexible enough to respond to the varied and changing needs of program participants. In instances where cases are continued outside of these defined policies and objective standards, there is a review and approval process. [Program policies and procedures] | Standard met unmet N/A unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6d | Core Program Standard: Program Philosophy and Design | |
| 2.6d1 | Program staff are trained on the principles of Housing First and oriented to the basic program philosophy of rapid re- housing. Program has routine way of onboarding new staff that includes training on Housing First and rapid re-housing principles. [Program policies and procedures] | Standard met unmet N/A unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6d2 | Program has well-defined and written screening processes that use consistent and transparent decision criteria. Criteria do not include screening possible participants out for income or lack thereof. [Program policies and procedures] | Standard Standard met unmet unmet, documentation not provided |
| | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.6d3 | Eligibility criteria for the program do not include a period of sobriety, a commitment to participation in treatment, or any other criteria designed to "predict" long-term housing | Standard |



| | stability other than willingness to engage the program and work on a self-directed housing plan. [Program policies and procedures] Reviewer Notes (if unmet or documentation not provided, note | unmet, documentation not provided |
|----------|--|---|
| 2.6d4 | Leases for program participants are legally binding, written leases. Leases with additional requirements, such as drug testing or program participation, are not allowed. [Program policies and procedures, sample lease] | Standard Standard Standard Standard N/A unmet N/A unmet, documentation not provided |
| Other Be | Reviewer Notes (if unmet or documentation not provided, note | e why): |
| 2.7 | Harm Reduction Does the project use and adequately describe its use of Harm Reduction techniques to serve program participants? [Program policies and procedures] | Standard met unmet N/A unmet, documentation not provided |
| 2.8 | Trauma-Informed Care Does the project use and adequately describe its use of Trauma-Informed Care to serve program participants? [Program policies and procedures] | Standard met unmet N/A unmet, documentation not provided |

| Section III: Scope of Services | | Section III Score | |
|--------------------------------|--|-------------------|---------------|
| | nts: PSH, RRH, SSO-SO, SSO-Other: 16 pints Required or Review is Triggered: PSH, RRH, SSO-SO, SSO- | | |
| Service Need | ds | Possible Score | Project Score |
| 3.1 | Does the applicant demonstrate they will meet the anticipated individual service needs of participant households? Will services ensure households will be able to find and maintain permanent housing? [PSH, RRH Proj. App: 4A Question 1; SSO-SO, SSO-Other Proj. App: 3B, Q5] | 6 | |
| Employment Services | | Possible Score | Project Score |
| 3.2 | Does the project provide or link participants to employment services? Does the program have employment goals? [Proj. App: 4A Q1] | 5 | |
| Access to Mainstream Benefits | | Possible Score | Project Score |
| 3.3 | Does the project include services to help participants access mainstream benefits such as unemployment benefits, TANF, food stamps/SNAP, and Medicaid? [Proj. App: 4A Q2] | 5 | |



Section IV: Equity

Section IV Score

| Possible Po Minimum | oints: 34 Points Required or Review is Triggered: 17 | |
|------------------------|--|----------|
| 4.1 | Does the applicant provide guidelines/program rules in other languages besides English? [Guidelines/Program Rules in another language] | 5 |
| 4.2 | Does the applicant have client-facing bilingual staff? [New Project Form] | 5 |
| 4.3 | Does the applicant have an arrangement for interpreter services? [New Project Form; Provide a MOA/MOU or other agreement with interpreter service] | 5 |
| 4.4 | Does the applicant have an Anti-discrimination Policy in full compliance with the NC BoS CoC? [Program policies and procedures] | Standard |
| 4.5 | Does the applicant hold annual trainings on its Anti- Discrimination Policy, as required by the CoC Anti- Discrimination Policy? [New Project Form] | Standard |
| 4.6 | Has the agency sent staff to an external training for Racial Equity or Anti-Discrimination in the last 12 months? Examples include the Racial Equity Institute trainings or United Way's 21 Day Challenge for Racial Equity. Attending The NC BoS CoC Racial Equity Dialogue Series is encouraged but does not count as an external staff training. Please list the date(s) of training(s) and percentage of staff that have attended an external racial equity/anti-discrimination training in the last 12 months). [New Project Form] | 5 |
| 4.7 | Does the applicant have an equal access hiring clause in job postings? [New Project Form; Example Job Posting] | 2 |
| 4.8 | (For nonprofit agencies only) Do individuals that are Black, Indigenous, or People of Color (BIPOC) comprise at least 20% of your Board of Directors? [New Project Form] | Standard |



| 4.9 | (For nonprofit agencies only) How many members of your Board of Directors have experienced homelessness? [New Project Form] | | |
|------|---|---|--|
| | 20% or above | 2 | |
| | Less than 20% | 0 | |
| 4.10 | Does the agency's hiring policy state a value or preference for hiring people with lived experience of homelessness? [New Project Form; Excerpt Agency Hiring Policy] | | |
| | Yes | 5 | |
| | No | 0 | |
| 4.11 | What percentage of managers or director-level positions are Black, Indigenous, or People of Color? Position descriptions must include supervising other staff, payroll, or HR duties. [New Project Form] | | |
| | 20% or above | 5 | |
| | Between 10 - 20% | 2 | |
| | Less than 20% | 0 | |

Staff Scoring

The following section is scored by NCCEH. Staff use standardized scoring methods to ensure fairness.

| Priority | n V. Organizational Canadity | Soction V So | 0.10 |
|------------|---|---|---------------|
| | n V: Organizational Capacity | Section V Sc | ore |
| Possible F | Points: 14 Points Required or Review is Triggered: 8 | | |
| | d Similar Projects | Possible Score | Project Score |
| 5.1 | Has the agency or subrecipients implemented this same type of project (permanent supportive housing, rapid re-housing, supportive services only)? [New Project Form] | 4 | |
| 5.2 | Has the agency or subrecipients successfully implemented a different HUD-funded project (ESG, Section 8, HPRP, CDBG, etc.) or a CoC-funded project of a different type? [New Project Form] | 2 | |
| Agency St | ability | | 1 |
| 5.3 | Non-profits only: Has the agency been in operation for at least three years? <i>[Proj. App: 3B; non-profit documentation]</i> | Threshold Threshold met N/A unmet, documentation not provided | |
| 5.4 | Non-profits only: Did the applicant submit financial statements and a copy of their budget from the most recent fiscal year? (Financial statements will be used to assess fiscal stability of the applicant agency. Financial statements that demonstrate instability may result in the agency not meeting requirements). [Budget vs actual profit and loss statement for the last two fiscal years; agency detailed budget] | Threshold I met I unmet N/A I unmet, documentation not provided | |
| 5.5 | Non-profits only: Does the agency have the financial capacity to operate this project on a reimbursement basis? [Agency detailed balance sheet] | Threshold Threshold met N/A unmet, documentation not provided | |
| 5.6 | Non-profits only: Has the agency submitted a list of their board of directors and a copy of the minutes from their three | Thres | nold |



| | most recent board meetings? Does the agency have an active and engaged board of directors? [Board list and minutes] | met unmet N/A unmet, documentation not provided | |
|-----------|--|--|---------------|
| Capacity | to Provide Needed Services | | |
| 5.7 | Does the agency have the capacity to provide the services that will be needed? a) Do the services described seem adequate and appropriate and b) is the staffing pattern or subcontract plan adequate and appropriate? Do program staff have sufficient experience and knowledge to effectively run the type of program applied for? [Proj. App: 3B and 4A; organizational chart; New Project Form] | Standard Image: Standard Image: Image: Image: Standard Image: Imag | |
| SOAR | | | |
| 5.8 | Does the agency have at least one active SOAR case manager or a formal agreement with another agency to provide SOAR services? [NC SOAR program records, contract/MOU] | 2 | |
| Administr | rative Capacity | Possible Score | Project Score |
| 5.9 | Is the administrative staff separate from the services staff? [Organizational chart: where does the CoC grant get executed and what staff is working on it; New Project Form] | 3 | |
| 5.10 | Is funding for the administrative staff stable? Is there adequate administrative staff to ensure agency stability throughout program implementation? [New project form; Budget vs actual profit and loss statement] | 3 | |



| Section | VI: Project Performance | Section V | VI Score |
|---------------|--|--------------------|-------------------|
| | nts Added: PSH: 65 RRH: 61 SSO-SO; SSO-Other: 46 | | |
| Possible poi | ints subtracted: -5 | | |
| Minimum P | oints Required or Review is Triggered: PSH: 33 | | |
| RRH: 31 S | SO-SO; SSO-Other: 24 (if section is scored) | | |
| The following | g project performance scores are based on CoC Annual Performanc | e Reports (CoC-APR | s) for January 1, |
| | ember 31, 2021, unless otherwise noted. All applicants that current funding source, will be scored for this section using the CoC-APR re | • | or SSO program |
| Populations | | Possible Score | Project Score |
| 6.1a | RRH projects: What percentage of the people served by the project had a disability? [CoC APR Q13a2 divided by total enrolled] | | |
| | Less than 25% | 0 | |
| | 25%-49% | 5 | |
| | Above 50% | 10 | |
| 6.1b | PSH Projects: What percentage of households served by the project were chronically homeless? [<i>Custom HMIS Report</i>] | | |
| | Less than 50% | 0 | |
| | 50-74% | 2 | |
| | 75-100% | 4 | |
| 6.1c | Did 100% of program participants enter the program from an eligible situation? [CoC APR Q15 - if participants found ineligible, staff will follow up with grantee to determine eligibility] | | |
| | No | -5 | |
| | Yes | 0 | |
| 6.1d | RRH projects : what percentage of exits were to a permanent housing destination? [CoC-APR 23a/b] | | |
| | Less than 70% | 0 | |
| | 70-80% | 5 | |
| | Above 80% | 15 | |
| 6.1e | What percentage of exits were to a known destination? [CoC-APR 23a/b | | |
| | 0-94% | 0 | |
| | 95 or higher% | 1 | |
| 6.1f | PSH projects: what percentage of exits were to a permanent housing destination? [CoC-APR 23c.] | | |
| | No exits | 5 | |
| | Below 80% | 0 | |
| | 80% or higher | 15 | |
| 6.1g | What percentage of adults gained or increased total earned cash income? [CoC-APR 19a1, 19a2] | | |



| | <10% | 0 | |
|----------|--|----------------|---------------|
| | 10-15% | 5 | |
| | 15-20% | 10 | |
| | Above 20% | 15 | |
| 6.1h | PSH and RRH Projects: What percentage of adults gained or increased total unearned cash income? [CoC-APR 19a1, 19a2]. | | |
| | <10% | 0 | |
| | 10-15% | 5 | |
| | 15-20% | 10 | |
| | Above 20% | 15 | |
| 6.1i | PSH Projects: What percentage of total program participants enrolled in the program during the calendar year exited to a permanent destination? [CoC-APR 23a/b divided by CoC-APR 5a] | | |
| | <10% | 0 | |
| | 10-15% | 2 | |
| | 15-20% | 5 | |
| | 20+% | 10 | |
| 6.1j | SSO Projects: What percentage of total program participants enrolled in the program during the calendar year exited to a permanent destination? [CoC-APR 23] | | |
| | Below 50% | 0 | |
| | 50% or above | 15 | |
| 6.1k | SSO-SO Projects: What percentage of total program participants enrolled in the program during the calendar year exited to an emergency shelter? [CoC-APR 23] | | |
| | 0-15% | 0 | |
| | 16-30% | 2 | |
| | 31-50% | 5 | |
| | Above 50% | 10 | |
| 6.11 | SSO-Other: What percentage of adults gained or increased total unearned cash income? [CoC-APR 19a1, 19a2] | | |
| | <10% | 0 | |
| | 10-15% | 2 | |
| | 15-20% | 5 | |
| | Above 20% | 10 | |
| HMIS/Com | parable Database Participation | Possible Score | Project Score |
| 6.2 | Are all of the agency's projects that are listed in the 2021 HIC participating in HMIS or comparable database? [HIC] | | |
| | Yes | 5 | |
| | No or N/A | 0 | |



| HUD Mon | itoring | |
|---------|---|----------|
| 6.3a | Is the recipient free of HUD monitoring findings for any agency projects? If not, findings must be resolved or explained to the satisfaction of the Project Review Committee for the application to meet standards. [New project form] | Standard |
| 6.3b | Previous Project Spending Rates These questions are for agencies with existing CoC projects that have been operating for at least one year at the time of the NOFO release (percentage rounded to the nearest whole number). [Scored on APR. If APR is not available, agencies will submit an eLOCCS screenshot of final draw for last completed year. If agencies are spending less than 90% of funding, they must submit a narrative explaining why the agency is underspending their grant]. | |
| | Amount awarded | |
| | Amount spent | |
| | Percentage 90+% | Standard |

| Sectio Comm | n VII: Agency's Relationship to unity | Section VII Score | |
|-----------------------|--|---|--|
| Possible P Minimum | oints: 15 Points Required or Review is Triggered: 5 | | |
| The follow | ion in Regional Committee Activities ving participation questions will be scored based on project ion in all Regional Committees within the grant coverage area. Does the application adhere to the NC Balance of State CoC's Plan to Serve People Experiencing Homelessness with Severe Service Needs? [Project Application, Program Policies and Procedures] | Threshold Threshold Threshold Unmet Unmet, documentation not provided | |
| 6.2 | Currently or within the past year serves/served in one of the regional leadership roles or Steering Committee leadership. | 5 | |
| 6.3 | Applicant agrees to actively participate in the local coordinated entry process as designed by the CoC and only take referrals directly from the regional coordinated entry prioritization by name list. [New Project Form] | Threshold Threshold Threshold Unmet Unmet Unmet, documentation not provided | |
| 6.4 | Applicant accurately describes the process to take referrals through coordinated entry. [New Project Form] | Standard | |
| 6.5 | Do all of applicant's projects on the 2022 HIC participate in the coordinated entry system? Agency or subrecipient staff must attend any coordinated entry meetings, including regular case conferencing. Emergency shelters and street outreach projects must conduct prevention and diversion screens and VI-SPDATs on residents and refer all people who have received VI-SPDATs to the regional coordinated entry prioritization by name list. RRH and PSH projects must only take referrals directly from the coordinated entry prioritization waiting list. [Interview with region's Coordinated Entry Lead and applicant] | Standard | |

| Current PSH, F | Current PSH, RRH Grantees: VI-SPDAT | | |
|----------------|--|---|--|
| 6.6 | Does the program have a VI-SPDAT score for every new admission during the 2021 calendar year? [New project form] | | |
| | Yes | 5 | |
| | No/N/A | 0 | |
| 6.7 | Does the program have VI-SPDATs for all new admissions during the 2021 calendar year in HMIS? [New project form] | | |
| | Yes | 5 | |
| | No/N/A | 0 | |



| Section V Docume | VII: Application Deadlines and ntation | Section V | III Score |
|-------------------------------------|--|----------------|----------------|
| Possible Dedu Minimum Poi -15 | uctions: -25 nts Required or Review is Triggered: Not more than loss of | | |
| Budget & Ma | tch | Possible Score | Project Score |
| 7.1 | If questions regarding the budget are not complete and accurate, subtract up to 5 points. | -5 | |
| 7.2 | Do match letters sufficiently document the required match amount for the project type? [Match amounts are based on documentation submitted by the applicant by the submission deadline. Information submitted after the deadline will not be included in the scoring of these sections]. | Standard | |
| Deadlines | | Possible Score | Project Score |
| 7.3 | If the online application was NOT completed correctly, subtract up to 10 points. (Specific dates for deadlines will be clarified as the NOFO timeline is discerned or published). | -10 | |
| 7.4 | If required accompanying documents were NOT completed correctly, subtract up to 10 points. | -10 | |
| 7.5 | The online application and accompanying documents were submitted by the deadline. | Standard | |
| 7.6 | Was the signed NC BoS CoC Grantee Agreement submitted? | Thresh | old] unmet |